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Techware News

Summer Pricing Special!

Back by popular demand – Purchase 1/2/3 uses, get 10%/15%/20% off, respectively. (Does not apply to off-schedule products.)

Call us if you'd like more information or would like to see a demo on:

- TimberScan—a paperless A/P approval system designed specifically for Timberline.
- MyAssistant—easy to use tool that actively monitors your business and notifies you of details to keep it running smoothly.



SAGE TIMBERLINE OFFICE

SAGE MASTER BUILDER

Advanced Assembly Databases Streamline Estimating

It has never been more vital to your business success to produce fast and precise estimates. We have told you about the power of the Sage Timberline Office Estimating solution, but new capabilities recently have been released. Sage has just made a new suite of Advanced Assembly Databases available. These tools can streamline and enhance your company's ability to generate winning estimates. Whether you are a current Sage Timberline Office Estimating user, or contemplating adding this solution to your accounting and job costing software, read on for more details.

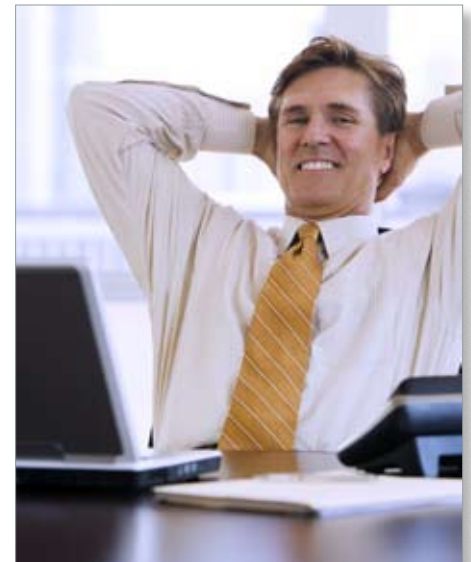
Multiple Versions Available

The new Advanced Assembly Databases are available in several versions—Commercial, Residential, Concrete/Masonry, and Sitework. You can choose a version depending on your company's specialty or specialties.

If you bid both commercial and residential projects or self-perform work, then the Advanced Assembly Composite Database, which is a compilation of the four databases, is the answer for you. For companies with less extensive requirements, a smaller version of the Composite database, the Starter Advanced Assembly Database, is an ideal option.

Thousands Of Items

To accommodate virtually all contractors, the Advanced Assembly Databases include 103 assemblies, plus more than 51,000 items categorized by industry standards including:



Labor, Material, Subcontract, Equipment, and Other. Also included are more than 7,400 formulas. For Sage Timberline Estimating Extended users, an optional view is available for CSI MasterFormat™ 2004 estimates, enabling these estimates to be sorted by MasterFormat™ 1995, Trade, Construction Schedule or Activities, Schedule of Value, Location, and more.

To illustrate the flexibility of these databases, let's consider the Exterior Wood Framed Wall assembly. It includes three sizes of framed walls (4,6, and 8 inches), stud length to match wall height, fire blocking, plates, six types of exterior finishes, five kinds of insulation, four kinds of drywall, three kinds of drywall finish, five kinds of base, and over 20 options to meet most any specification.

Even with all of these options, every

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company may have its own unique requirements, so these databases are easily modified so you can enhance them with your own unique items, formulas, and assemblies.

Build On These Benefits

The databases offer tangible benefits to help your team be more productive immediately. Here are just few:

- Easy implementation. It is intuitive, and requires minimal review and editing, so

that you can be up and running quickly.

- Comprehensive assemblies with detailed cost items.
- Contains current manufacturers' pricing.
- Most assemblies support both man-hour and unit pricing.
- Estimates both self-performed and subcontract work.
- Provides multiple methods of labor and material takeoff.
- Produces detailed takeoff quantities and

a Bill of Materials for soliciting vendor quotes and ordering materials.

- Helps prepare and streamline processes such as: bid solicitation, buyout, project scheduling, and AIA billing.

It is an ideal time to build upon your estimating capabilities and improve your chances of winning new work. Please give us a call for detailed information on Sage Timberline Office Estimating and the Advanced Assembly Databases. ✨

Estimating Explorer Is An Ideal Organizational Tool

If you are using the Sage Timberline Office Estimating solution, you already know that with this tool you can perform takeoffs and create estimates with speed and accuracy. What you may not know is that Estimating comes with a tool for managing and analyzing your bids — Estimating Explorer.

Find Your Estimates Instantaneously

As your database of estimates gets larger, tracking down the bid that you are looking for can be a challenge—unless you are using the Estimating Explorer. This powerful tool eliminates time-intensive searches by automatically creating a master list and description of every estimate in your system. You can locate an estimate within seconds, sorting by estimator, bid date, estimate number, or a variety of other criteria. Once you have located the estimate, one more click takes you to the estimate's spreadsheet, directly from within Estimating Explorer. From here you can manipulate spreadsheets for cost analysis by resorting, collapsing or expanding, showing or hiding columns, or requesting the totals page.

Bid Event Management

Estimating Explorer is more than a way to quickly locate and analyze an estimate, it is also a management tool. When you integrate Estimating Explorer with your Microsoft Outlook application, you can be sure you never miss an important deadline, such as bid submission dates, pre-bid meetings, and site inspections. Simply log these events in Estimating Explorer and Outlook will remind you according to the parameters you specify.

If you use the bid status field (e.g. won, lost, bidding) in your estimates, Estimating Explorer allows you to track the progress of jobs, and collect and analyze competitive information, such as names of bidders, amounts bid, and bid winners.

Built-In Reporting Tools

Estimating Explorer has a dozen built-in reports that automatically sort and summarize estimates by client, project type, estimator, status, and folder. The Cross-Tab Report displays estimate volume by estimator, project type, or status. The Unit Cost Report shows you the average unit cost by project type, and

you can even print contact lists based on contact type, such as architect, bidder, client, or engineer. The Competitor Bid by Project Type Report can be printed for a month, quarter, year, or any date range you specify.

Get The Big Picture

Use the information generated by the Estimating Explorer reporting tools for further analysis and charting to obtain a clear picture of estimating activity. You can graph estimating volume by estimator or by project type. You can chart your year-to-date estimate volume compared with prior years, and even graph how unit costs vary by project type. Estimate information also can be exported to Microsoft Excel.

Estimating Explorer works with the Estimating Standard or Estimating Extended components and is included with the software. Please give us a call with your questions. ✨